

## Who is OrionVM®

OrionVM is a wholesale Infrastructure-as-a-Service (IaaS) provider. The company's revolutionary hyperconverged technology suite (virtual storage, compute, orchestration and virtual networking) enables the delivery of high-performing, highly reliable cloud solutions at market-leading price-to-performance ratios. The OrionVM Wholesale Cloud Platform supports private, public, and hybrid cloud deployments and is built either for internal consumption or resale. Efficient and fully distributed architecture allows clients to quickly launch their own enterprise-grade cloud offerings with absolutely zero CapEx. Partners have full control – from a complete white-label re-brand to billing integration and flexible account management. OrionVM's technical vision represents a fundamental advancement for Cloud 2.0 infrastructure.

## Quick Facts

- Established in 2010
- Headquarters in Sydney, Australia and San Francisco, CA.
- Profitable since 2012
- Australia's largest wholesale cloud (IaaS) provider, offering a fully distributed, homogenous scale out vs. traditional 3 tier architecture.
- Backed by tech luminaries Gordon Bell (Microsoft Research), and Steve Baxter (Pipe Networks).
- URL: <http://www.orionvm.com>
- Global clients including major telcos, MSPs, and SaaS/PaaS vendors, with notable enterprise clients including, Fastly®, D-Link®, and Vodafone®.
- Strategic partnerships and alliances with leading technology partners such as Mellanox® and Cumulus Networks®.
- Over 450 customers and partners.
- Benchmarked as [world's fastest cloud](#).
- 2015 [Silver Stevie®](#) and 2014 [Gold Stevie®](#) and [People's Choice](#) Award winner

## Notable Highlights of OrionVM Wholesale Cloud Platform

- Custom designed and built infrastructure utilizes tech commonly found in supercomputers to eliminate a majority of the COGS seen in Cloud 1.0 systems.
- Highly efficient platform, extreme reliability with performance that allows migration of enterprise workloads.
- Storage systems offer between 40 – 1,000 times the performance of a standard Amazon server; enables doing more with less infrastructure and up to 80% off AWS list prices.
- Fully redundant platform for rapid fail-over of servers in the event of an outage. Multiple copies of all data ensures data resiliency.
- Turnkey and easily white-labeled, allowing partners to re-brand and resell or use internally, complete with end-user reporting and management, including custom rate cards and integrated billing.
- Lucrative profit margins, allowing partners to outperform at up to 1/4 the price of Amazon and Google.
- Leverage existing network integration via Direct Connect, enabling public, private and hybrid cloud solutions.
- First cloud architecture to commercially leverage Infiniband®.

## Management Team:

- Sheng Yeo, Co-Founder and CEO
- Alex Sharp, Co-Founder and CTO
- Matt Ding, COO
- Daniel Pfeiffer, VP Marketing and Partnerships

## Advisors and Investors:

- Gordon Bell, Computer Visionary
- Stephen Baxter, Managing Director, River City Labs
- Elie O'Han, Director, NOAH Consulting Pty Ltd
- Craig Butcher, Company Director, Business Angel

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